



Non-Traditional Initiatives

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Background

Order SPO103-02-F-A026 was issued to Anteon under a GSA Schedule on December 27, 2001.

The Order was issued as a result of a competitive process in which technical factors along with prices were evaluated and considered.

Competition requirements for task orders issued under GSA Schedules - DFARS 208.404-70. According to this DFARS section orders for services exceeding \$100,000 must be placed on a competitive basis.





Statement Of Work

- The Order incorporates a Statement of Work which includes the following task:

“The contractor (TRBO) shall support the development of logistics business opportunities for a regional Tri-Service Logistics Area Integrated Delivery Network (IDN) and assist DSCP and the designated Regional Logistics Chief (RLC) in the continued development of standardization actions, **as well other cost savings initiatives, purchasing strategies, best clinical practices and the collection and meaningful interpretation of regional sales or usage information in the commodity area of medical surgical supplies, medical equipment and selected services procurements.**”



Scope of Contract Issues

NNew Initiatives that change the nature of the work originally competed are considered beyond the scope of the contract.

wWork that goes beyond the scope of the contract is considered a new procurement which must be competed.

FFactors to consider in deciding whether new initiatives or changes are within the original scope include the following:

- (1) EXTENT OF ANY CHANGES IN THE TYPE OR AMOUNT OF WORK
- (2) PERFORMANCE PERIOD
- (3) THE COST BETWEEN THE CONTRACT AS AWARDED AND AS MODIFIED
- (4) WHETHER THE CONTRACT ADEQUATELY ADVISED OFFERORS OF THE POTENTIAL FOR SUCH CHANGES DURING THE COURSE OF THE CONTRACT THAT IN FACT OCCURRED
- (5) WHETHER CHANGE WAS A TYPE THAT REASONABLY WOULD HAVE BEEN ANTICIPATED
- (6) WHETHER THE CHANGES MATERIALLY CHANGED THE FIELD OF COMPETITION



Non-Traditional Initiatives Summary

- Contract is Flexible/FY05, FY06 options remain
- Enables Anteon to work on research in connection with service contracts
- Issues remain
 - Amount of time and nature of Anteon involvement in any contracting functions

